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BUSINESS
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BUSINESS PROFILE

BUSINESS DETAILS	
Listing ID	BBB# 1378
Business Type	Quick Lube Franchise
Location	Northern Virginia
Year Established	1992
Year Acquired	2006
Employees	8 full-time
Real Estate	3,500 sq ft
Reason for Sale	Family issues require sale of the business
Management Training/Support	Yes, negotiable. Franchise offers comprehensive training

FINANCIALS	
Asking Price	\$200,000
Gross Revenue	\$639,000
Seller Discretionary Earnings	\$110,000 (est)
Down Payment	Negotiable
Value of Equipment	\$126,000
Rent	\$8,930 +CAM
Value of Seller Financing	Possible to qualified buyer
Inventory	\$20,000 (not included)

BUSINESS SUMMARY

Current owner seeks sale of this 15 year old business. Highly desirable, high traffic, high income location for oil change/auto maintenance franchise business. Price includes a state of the art van which allows for professional, safe and efficient fleet oil changes at customer's location.

Turn-key operation means profits start immediately for new owner. Business currently has responsible, experienced manager who runs day-to-day operations. An owner-operator can enjoy even greater returns.

Service provided is a recurring revenue business with a high level of return customers. Established customer base can easily be expanded with increased marketing, enhanced customer service and follow-up. Aggressive purchasing power within the industry so franchisees are provided with the products and services needed to build and run a successful operation at very competitive prices.

Significant training and possible financing available to assist new owners and assuring their success. Previous experience in the auto industry is not necessary as thorough training is provided. Strong ongoing support from franchise headquarters, respected in the industry as dedicated to franchise business success, will insure long-term success.

Disclaimer: The information contained in this Profile has been supplied by the seller. Bay Business Advisors, L.L.C. dba Bay Business Brokers has not audited or otherwise confirmed this information and makes no representations, expressed or implied, as to its accuracy or completeness or the conclusions to be drawn and shall in no way be responsible for the content, accuracy, and truthfulness of such information. Please be advised the term "Business for Sale", in all variations, refers to the sale of the assets of the business, and is not to be interpreted as the sale of the stock of the business. January, 2007

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