

SUMMARY OVERVIEW

IT solutions provider located in Northern Virginia with numerous Web 2.0 software products that leverage the LINUX open-source platform. With significant growth opportunity for these products beyond its current base of Federal & Commercial clients, the Company is seeking to be acquired by a larger organization that can bring a mature marketing and sales capability and that has a desire to increase its revenue by leveraging a proven & proprietary Web platform.

Primary Product Lines

- Audit Tracking System used by government agencies.
- Online Survey Platform, similar to Survey Monkey, but suitable for applications demanding a dedicated solution.
- CRM Helpdesk, Membership Solutions, Content Management, and Event Management

INVESTMENT CONSIDERATIONS

Proprietary Solutions That Leverage Open Source Platforms	<ul style="list-style-type: none">• Numerous software systems that have been production-tested over several years.• Library of application <i>templates</i> that could be leveraged to quickly deploy new Web-based software solutions.• Proprietary Web Application platform that facilitates fast-turnaround development.	Strong Operating History and Excellent Reputation	<ul style="list-style-type: none">• Company has provided software applications for over 15 years• Received a perfect score for “quality” on a recent customer satisfaction survey involving all current customers• Sole-source supplier to multiple government agencies
Attractive Government and Commercial Customer Base	<ul style="list-style-type: none">• Government agencies include the Dept. of Commerce, Dept. of Justice and the National Weather Service• Notable commercial customers include Deloitte & Touche and AOL	Strong Profitability and Free Cash Flow	<ul style="list-style-type: none">• Company averages approximately \$200 thousand in seller’s discretionary earnings annually• Valuable opportunity to increase profits through additional sales and marketing infrastructure

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